The Efficiency Of Social Media In Political Campaigns And Their Influence On Deciding The Policymakers

Nazim Sha S, Rajeswari M

Abstract: Advanced innovation has infinitely widened and complexified public activity, leveling open doors for correspondence and delivering another consciousness of the importance of a different form of social relations, even as of life in the world. This book investigates the manners by that online networking, by empowering human interest and friendliness in affiliation to those advancements, has featured for purchasers their own tendency as social creatures who have found higher approaches to be with each other, even as new difficulties. The complexness of systems via web-based networking media has created new forms of conflicts, and higher approaches to intervene felt forms of conflicts, that have led to AN interest for brand new forms of political investment, on these lines invigorating movement, while not broadening the act of 'governmental problems not surprisingly'. notwithstanding, with worries for the world within the background, AN inclination for elites and customary people alike to wish to envision a political declare every issue publically activity has become an unsustainable and disconcerting pattern. This book contends that enthusiasms for web-based life will be tempered in an exceedingly auxiliary approach through a commitment with investigations of online networking in affiliation to understandings of the historical scene of contemporary public activity given by sources in ancient and modern human science and political hypothesis. Web-based life makes conceivable new agreeable possibilities and diverse public, and however speaks to important progressions with contemporary public activity of previous occasions, for instance, the regard during which it makes an attempt to confine political activity within the bounds of a summed up open, during this manner obliging appeal and testing the self-importance of elites who look to force bound forms of political life. The outcomes discovered says that web-based social networking assumes an elementary job in shaping a preferred conclusion even as it's a viable instrument for political battling and people demonstrate their enthusiasm towards the ideologic gatherings victimization web-based systems administration for effort and additionally today social media plays an important role choose policy manufacturers and other people rely upon it noticeably

Index Terms: Social media, Advertisements, Politics, Campaigns, Efficiency, Elections, Internet, Facebook, Twitter, You Tube

Revised Manuscript Received on. May 8, 2019

Nazim Sha S, Research Scholar, School of Management, Hindustan Institute of Technology and Science, Chennai, Tamil Nadu, India

Rajeswari M, Associate Professor, School of Management, Hindustan Institute of Technology and Science, Chennai, Tamil Nadu, India

I. INTRODUCTION

In just nations, philosophic groups feel capable to canalize associate degreed take associate interest in open political dialog. Generally, legislators and columnists raise and moderate those political talks. In any case, the customary structure of mass correspondence among the political setting has changed (Chadwick 2006; Gil state Zuniga et al. 2012). [11] In light-weight of the short improvement of the web a combine of. advancements furthermore, connected web-based social networking, web shopper's area unit licensed to form content whereas not anyone else. By utilizing political sites or speak gatherings, folks categorical their assessment, partake in discourses or notice politically similar people. As a result, adept writers act not as a fair "guard" international organization agency measures and chooses data for distribution in papers or TV. it has been contended that the dissemination of the employment of web-based life, whilst utterly completely different elements, powerfully have an impact on the importance of open web-based talks among the political scene in categorical nations (e.g., Howard 2006; Papacharissi 2002; Tewksbury 2006) [12] a number of studies have inspected the task of video-sharing stages, as associate example, YouTube in picks unambiguously. Gueorguieva (2007) [13] acknowledges edges (just as difficulties and examines the impact of YouTube on the 2006 U.S. mid-term race. From one viewpoint, the advantages incorporate, for instance, increasing the potential for person introduction requiring little to no effort or no expense, giving lesser-known competitors with a wise outlet to disclose their message and sanctionative efforts to elevate commitments and enlist volunteers on the information superhighway. Then again, the foremost necessary take a glance at is that the diminished dimension of management that crusades have over the image and message of the person, that's of basic significance to race results. In academic degree experimental examination, (Carlson and Strandberg (2007) [14] notice that the use and job of YouTube among the 2007 Finnish races was somewhat minor. Also, hopefully, connected recordings did not, by a colossal, pull in exuberant intrigue. With some outstanding exemptions, the larger a part of the recordings neglected to drag in expansive quantities

Published By: Blue Eyes Intelligence Engineering & Sciences Publication

of views and remarks.

1477

Web based mostly life use in governmental problems alludes to the use of on-line internet-based life stages in political procedures and exercises. net based mostly life stages enclose sites, for instance, Facebook, YouTube, WeChat, Instagram, QQ, QZone, Weibo, Twitter, Tumblr, Reddit, Baidu Tieba, LinkedIn, LINE, Snapchat, Pinterest, Viber, and VK. Political procedures and exercises incorporate all exercises that relate to the administration of a nation or territory. This incorporates political association, worldwide governmental problems, political debasement, philosophical teams, and political qualities. the online has created channels of correspondence that assume a key job in flowing news, and internet-based life has the power to vary the message, but the weather of political debasement, values, and therefore the parts of rivalry in politics. [15] The estimation of web-based life is in its rapidity. brass and battle do virtually nothing while not 1st knowing however their arrangement articulations or moves can play among the voters, and Twitter and Facebook each alter them to promptly live however the open is reacting to a problem or rivalry. brass would then be able to alter their crusades fittingly, increasingly, while not the use of extravagant advisors or expensive measure. Political crusades will make the most of associate degree abundance of knowledge or investigation regarding the overall population World Health Organization are tailing them via web-based networking media and redo their messages obsessed on selected socioeconomics.

2. LITERATURE REVIEW

Online networking is presently a regular piece of political crusades all over throughout the planet. even so, investigations of the result of battles on the social stage have to date been strained to cross-area datasets from one race amount that is helpless against on the QT issue inclination. it's oft secure that internet-based life stages, for instance, Facebook and Twitter square measure considerably molding political support, significantly with regards to challenge conduct. in spite of whether or not this is often matters, the examination of "Enormous Data" created by web-based life use offers uncommon possibilities to look at tortuous, powerful impacts connected with intensive combination activity and social developments For quite fifty years, it has been a staple of social logical models of combination activity to expect that people participate in governmental issues (or not) supported planned expenses and blessings of partaking (Downs, 1957; Finkel, Muller, and Opp, 1989; Heckathorn, 1996; Marwell and instrumentalist, 1993; Oberschall, 1973; Olson, 1965; Riker and Ordeshook, 1968; Tilly, 1978; Useem, 1998). [1] Verifiable in "pragmatist" models, for example, these is that the supposition that investment desires having the aptitude to figure the anticipated blessings of varied potential results, and to distinction them and additionally the anticipated expenses of support, and making some the peace of mind that the previous exceeds the latter. it has been declared over and over—regularly whereas not sturdy information—that Twitter, Facebook, and completely different internet-based life assets unit of measurement significantly molding every laborious and nondisruptive forms of political investment (e.g., Cha, Haddadi, Benevento, and Gummadi, 2010; Jungherr, Jurgens, and Schoen, 2011; kill, 2011; Shirky, 2011). [2]. However, as associate examination network we tend to tend to stand suffice to currently adapting specifically but the utilization of web-based life with efficiency influences political support in territories, for example, casting a ballot or exhibiting in support of a given reason or routine. Separating immediate and express causes and outcomes of internet-based life use stay tremendously testing, and intense hypothetic and method problems still cannot appear to be explained (Aday et al., 2010; Gladwell, 2010). [2] Khan S (2011) says that the overwhelming majority of the individuals get force in to the messages passed on through web-based life actuation their shut ones too. Impact of web-based life in legislative problems has given away for youth in connexion governmental problems. FB, Twitter, Instagram, YouTube, Google and, Pinterest of political contenders have created an informal individual. favored commercialism medium, for example, use of Radio and television for battles stopped in lightweight of the very fact that it needed long really a quite long investment of reachability [3]. In examination done by Akar E (2011) states that at the current condition individuals will request and provide data and lengthening their care and is transcendently a right away consequence of on-line life. [4] Pande Navodita and Shukla Ashrita (2016) [5] In an editorial distributed by Misna Sameer (2011) uncovers that long vary social communication locales have taken the planet by a tempest and therefore the young mentality is often modified as a result of its result. [6] associate examination done by Howard (2005) reveals automatic advancement as a champion among the foremost basic framework for political fights [7]. Associate examination done by Bonchek (1995) says that people are often instigated by internet into political regarding gathering data associated with legislative problems if interfacing with individuals, accomplishment people because the internet will diminish the price of taking associate intrigue. [8] As currently, in far more than 900 million people worldwide square measure people from Facebook organize whereas Twitter checks in far more than five hundred million shoppers altogether (Forbes 2012). With this large development, these stages change the residents and organization to require half in political discourses or to share political substance overtly. Besides, it's contended that from the purpose of read of legislators and philosophic teams it's imperative to effectively be part of on-line networking based mostly political correspondence, specifically amid race battles. [9] As of currently, U.S. organization square measure aforementioned to own a main job in such manner with the foremost clear case of Barack Obama having the capability to effectively utilize web-based life within his last call battle (Wattal et al. 2010).[10] Nazimsha, S.; M. Rajeswari (2018).



says that youth's area unit technical school savvy and they are influenced by the messages seen through social media [16]

II. OBJECTIVES OF THE STUDY

- To study the result of social media in forming public feeling and on deciding the policymakers
- To study the potency of social media in political electioneering
- To study the overall angle towards the political parties and electoral candidate using social media

III. HYPOTHESIS

- H0: Social media don't play an important role in forming popular opinion and on deciding the policymakers
 - H1: Social media play an important role in forming popular opinion and on deciding the policymakers
- H0: Social media isn't a good tool for political electioneering
 - H1: Social media is a good tool for political electioneering
- H0: Individuals don't show their interest within the philosophic teams utilizing online networking for electioneering

H1: Individuals show their interest within the philosophic teams utilizing online networking for electioneering

IV. RESEARCH METHODOLOGY

Sample structure: - Sample measure should be convenience trying with 95% assurance and 5% space for slip-ups.

Data Collection: In this context on this summary were sent to one hundred and also the solicitation was asked wherever their responses area unit noted. people were one hundred voters simply one hundred were assessed time limitation and also the surveys were passed on by the active guide.

The instrument used for Analyzing Data: The data gathered was dismembered using Percentage examination, Correlation and Regression examination, Chi-square, Mean, Variance, p one-pursued, p two-pursued, t-test, and Error examination have moreover been done. Examination test was done using Microsoft Excel.

Note: Here "r" is Correlation coefficient, to is Test of significance, df is Degree of chance

V. DATA ANALYSIS AND INTERPRETATION

The present examination rotates around usually four factors: Decision, Efficiency, and perspective. These components unit of measurement primarily taken in context on it Associate within the Nursing estimation of a whole and customer endurance is settled. From the (Fig. 6), Social

media play an important role choose a policymaker and other people today rely noticeably on that and social media play an important role in forming popular opinion. From (Fig. 7), Social media is an efficient tool for political candidacy. From the (Fig. 8), T.V promotions catch shoppers thought and unit of measurement force in by the introduction of printed things appeared through T. V when they like TV promotions as they are shorter and powerful which they need faith in TV notices and what's additional, they fight for a new complete at intervals the event that they see its business on TV and other people show their interest towards the ideologic teams utilizing on-line networking for candidacy. From the (Table. 1), we can decipher: Decision, Efficiency, and Attitude are the elements are taken: The result is quantifiably essential at P<0.05 we can state invalid hypothesis gets rejected saying that web-based life assume a fundamental job in shaping general conclusion. as well in deciding a policy maker. The result is quantifiably essential at P<0.05 we can state invalid hypothesis gets rejected saying that internet-based life is a successful apparatus for political crusading. The result is quantifiably fundamental at P<0.05 we can state invalid theory gets rejected saying that People demonstrate their enthusiasm towards the ideological gatherings using internet organizing for crusading gets rejected saying that the guardians have a negative mentality towards promotions. Conduct: P-esteem is 1 and the outcome isn't huge at P<0.05 we can say invalid theory gets rejected saying that the guardians are inert in deciphering the media substance.

A. Demographic characteristics of the respondents

Gender Cumulat Valid % ive % F 39 39.0 39.0 39.0 Val 59.0 M 59 59.0 99.0 100.0 М 2 1.0 1.0 Total 100 100. 100.0 0

Fig 1: Gender of the respondents

| | Age group | | | | | | | | | | | |
|-----|-----------|----|-----|-------|--------------|--|--|--|--|--|--|--|
| | | | | Valid | | | | | | | | |
| | | f | % | % | Cumulative % | | | | | | | |
| Va | 27-35 | 38 | 38. | 38.0 | 38.0 | | | | | | | |
| lid | | | 0 | | | | | | | | | |
| | 36-44 | 23 | 23. | 23.0 | 61.0 | | | | | | | |
| | | | 0 | | | | | | | | | |
| | 45-54 | 33 | 33. | 33.0 | 94.0 | | | | | | | |
| | | | 0 | | | | | | | | | |
| | 26-35 | 5 | 5.0 | 5.0 | 99.0 | | | | | | | |

| 55 years | 1 | 1.0 | 1.0 | 100.0 |
|-----------|-----|-----|-------|-------|
| and above | | | | |
| Total | 100 | 100 | 100.0 | |
| | | .0 | | |

Fig 2: Age group of the respondents

Educational qualifications

| | | | | | Cumulati |
|------|---------------|-----|-------|---------|----------|
| | | f | % | Valid % | ve % |
| Vali | Doctorate | 1 | 1.0 | 1.0 | 1.0 |
| d | Post-Graduate | 8 | 8.0 | 8.0 | 9.0 |
| | Graduate | 91 | 91.0 | 91.0 | 100.0 |
| | Total | 100 | 100.0 | 100.0 | |

Fig 3: Educational qualifications of the respondents

| | Job | | | | | | | | | | |
|------|----------|-----|-------|---------|-----------|--|--|--|--|--|--|
| | | | | | Cumulativ | | | | | | |
| | | f | % | Valid % | e % | | | | | | |
| | Employee | 77 | 77.0 | 77.0 | 77.0 | | | | | | |
| Vali | Service | 1 | 1.0 | 1.0 | 78.0 | | | | | | |
| d | Business | 22 | 22.0 | 22.0 | 100.0 | | | | | | |
| | Total | 100 | 100.0 | 100.0 | | | | | | | |

Fig 4: Occupation of the respondents

Income Cumulativ % Valid % e % 20000-300 30 30.0 30.0 30.0 Vali 00 d 30000-400 66.0 66.0 96.0 66 00 40000-500 3 3.0 3.0 99.0 00 1 1.0 <50000 1.0 100.0 Total 100 100.0 100.0

Fig 5: Earnings of the respondents

Fig. 3 – Parent's attitude towards advertisements and their experience with their children (Targeted age group 3 to 5)

6.2 Percentage analysis

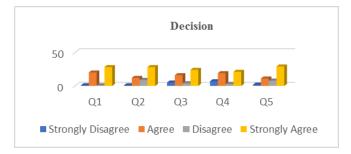


Fig 6: Effect of social media in forming public feeling and on deciding the policymakers

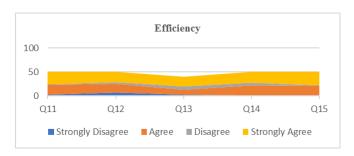


Fig 7: Efficiency of internet-based life in political campaigning

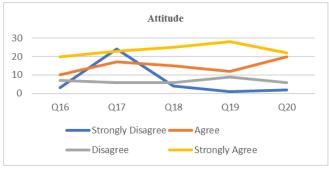


Fig 8: Manner among the general population towards the ideological groups utilizing online networking for crusading

B. Results of various tests

Table 1: Correlation and regression, chi-square test, mean, variance, p one tailed, p two tailed, t test, standard error and deviation

| Variables | r | r2 | t | df | p one tailed | p two tailed |
|------------|------|-------|------|----|-----------------|-----------------|
| Attitude | 0.96 | 0.982 | 16.3 | 2 | 0.001 | 0.003 |
| Perception | 0.85 | 0.92 | 5.5 | 2 | 0.01 | 0.07 |
| Behaviour | 0.00 | 0.52 | 0.0 | _ | 0.01 | 0.07 |
| | 0.92 | 0.972 | 16.3 | 2 | 0.001 | 0.3 |



Table 2: Correlation and regression, chi-square test, mean, variance, p one tailed, p two tailed, t test, standard error and deviation

| p two taile | Chi squar | Slop | Y intercep | Mea | Varian | Std Erro | Std Deviatio |
|-------------------|--------------|------|---------------|------|--------|-------------|-----------------|
| d | e test | е | t | n | ce | 3.7% | n |
| | | | | | | 8.7% | |
| | 6.0 & | 0.94 | | | 53.7 & | 4.76 | 7.9 & |
| 0.07 | | | 0.600 | 10.5 | | | |
| 0.07 | 4.9 | 1 | 0.698 | 12.5 | 59 | % | 7.6 |
| | | | | | | 3.9% | |
| | 7.6 & | 0.88 | | | 53.6 & | & | 7. 8& |
| 0.01 | 6.4 | 4 | 1.36 | 12.5 | 46.2 | 3.1% | 6.6 |
| | | | | | | 3.4% | |
| | 5.1 & | 0.84 | | | 53.7 & | & | 7.7 & |
| 0.06 | 5.4 | 1 | 1.93 | 12.5 | 49.6 | 3.6% | 7.4 |

VI. CONCLUSION

Online life has one in all the simplest reach efficiencies in lightweight of the actual fact that these stages are additional regarding commitment than they're promoting. shoppers are utilizing web-based life to attract with the organizations, brands, and people they realize intriguing. just in case you are hoping to attain another information of shoppers, guarantee you are via web-based networking media stages and drawing in along with your cluster of onlookers. this could be attainable through notices, tweets, images and centered on crusades. within the event of Political business enterprise may be a developing field, and with the enlargement of web-based social networking to the toolboxes, political sponsors are neutering the course of ism government. Social media has become a chunk of our regular day to day existences, creating the progress of for legislators associating but internet-based life even less hard. Through my exploration have nitty gritty the impact of internet-based life on political crusades and via web-based networking media conjointly, connected the devices offered by each internet-based life system to form a flourishing web-based life methodology for political battles. With the formation of a web-based life technique, crusades can in all probability pursue these basic hints and ventures to with success utilize on-line networking in their crusade to broaden their compass and gain from their constituents. This arrangement can profit political crusades demonstrating the use of on-line networking at a part level instead of for merely national races. This arrangement ought to be extended as new web-based life locales emerge and can have to be compelled to amendment in accordance with each competitor's battle.

In addition, advertising and political battling is not solely regarding the voters and their reactions. however additionally the manner that the approaching soul holds a good, quintessentially noticeable importance within the whole image. Right off the bat, the battle must distinguish the qualities and shortcomings of the hopeful. On the grounds of those qualities and shortcomings, the challenge of the hopeful is hovered out, assessed and considered. Finally, once the crusading cluster is smart of the target section and

relates it to the skilled, the image of the soul is about up and delineate to the final public during a good light-weight, so as to feature their association, endeavors, steadiness and quality. The advanced media and promoting trade can proceed with its innovative work endeavors, with a unprecedented spotlight on effort the capacities of latest advances, as an example, synthetic reasoning, increased expertise, and psychological process, for business functions. simply through compelling open arrangements and enforceable accepted procedures would we tend to be able to computerized guarantee that innovation improves popularity-based organizations, while not undermining their central objectives. Battling for philosophical teams includes creating thorough showcasing procedures to polarize forged a ballot from the natives and during this manner win the selections. These promoting techniques are tried various things with and are extending when a while on totally different fronts. With the planet quickly moving towards a considerably advanced and mechanical time - internet-based life advertising, web site streamlining (SEO), political net journals, attentiveness, pay-per-click and differing types of computerized showcasing efforts are on the ascent. In any case, customary techniques for crusading are yet universal on the earth with forthcoming political hopefuls going manner to-entryway conveyancing complimentary gifts, promising the prosperity of people, broadening civilities, and portrayal themselves as models of amendment and advancement. the rationale that these manner to-entryway and standard crusades have won up to the current purpose is that the conviction connected with individual contact and correspondence. Social media play an important role choose a policymaker and other people today rely noticeably on that.

VII. LIMITATIONS OF THE STUDY

Questionnaire technique was utilized to gather information from various buyers Just 100 delegates were taken due to time constrainment and for flawlessness in examination.

Future Research

Internet based mostly life involves correspondence sites that encourage relationship shaping between purchasers from varied foundations, delivery a couple of made system. shopper made content empowers request and basic leadership. Given the relevancy of web-based life to completely different partners, it's gotten Brobdingnagian thought from scientists of various fields, as well as information frameworks. Future specialists ought to take care concerning the manner that inspiration for purchasers to receive internet-based life is extraordinary, frequently dependent upon their culture

APPENDIX
Questionnaire
Respondent - Parents

Date:



The Efficiency Of Social Media In Political Campaigns And Their Influence On Deciding The Policymakers

| Method – Interview | | | | | | | Grad | uate Post – Graduation I | Doctorate | | |
|--------------------|-----------|-------------------------------------|----------------|----------------|---------------|----------|-------------------|--------------------------|-----------|--|-------|
| P | leas | e fill in the spaces o | or sp | ot a | / or (| check | mar | k | | | |
| | _ | side the word or ex | pres | sion | that l | oest n | atch | es your | | | 1 — |
| | eacti | | | | | | | | Occu | pation: Agriculturis Servi | Busin |
| ŀ | 'AR | T – I | | | | | | | Self 1 | Employed House wife | |
| N | ame | | | | | | | | Scii | Employed House will | |
| 1.4 | arric | ······ | | | | | | | | <u></u> , | |
| G | ende | er: M F | | | | | | | Mon | thly income: >2000 20000-300 | |
| A | ge: / | 27-35 36-44 | 4 | | 45-5 | | 55 a | above | 3000 | 0-4000(40000-500(| < 500 |
| Е | duca | ntional Qualification | s: | Seco | ndary | | +2 | | | | |
| | S 1 | | | Strongly agree | Agree | Neutral | Disagree | Strongly disagree | 6 | molding political interest, particularly with regards to challenging conduct. Social media support the exchanging of | |
| ŀ | 0 | 1.Attitude | | | 1 | , , | | | | information that is | |
| F | | You depend on socia | al | | | | | | | crucial about the social | |
| | | media for deciding a | | | | | | | | affairs and optional candidates | |
| | | policy maker | | | | | | | 7 | Social media support | |
| Ī | | Political trades used | | | | | | | | the exchanging of eager | |
| | | sufficiently through | | | | | | | | and persuasive | |
| | | Social Media can he | elp | | | | | | | substance in help gatherings and | |
| | | in dealing with the | | | | | | | | constituent contenders | |
| F | | public Political issues | | | | | | | 8 | Social media could | |
| | | inspected through Soc | cial | | | | | | | apply important impacts | |
| | | Media bring out new | 7141 | | | | | | | on political interest | |
| L | j | ideas and voices | | | | | | | | | |
| | | Social media helps in | l | | | | | | | | |
| | | advancing the aptitudes/capacity of | the | | | | | | | | |
| | | hopeful or gathering | tiic | | | | | | | | |
| ľ | | Facebook and Twitter | r | | | | | | | | |
| | . ; | are significantly | | | | | | | | | |
| | | | | | | | ee | | | candidate higher | |
| | 51. No | | Strongly agree | Agree | Neutral | Disagree | Strongly disagree | | 10. | Political campaigns witnessed an amendment from ancient | |
| I | Ι | To study the | | | | | | | | media to Social | |
| | | potency of social | | | | | | | | media | |
| | | media in political | | | | | | | 11. | Innovative | |
| | | electioneering | | | | | | | | political | |
| 9 |). | Political | | | | | | | | campaigns will be witnessed | |
| | | correspondences | | | | | | | | through social | |
| | | through social media is safer | | | | | | | | media. | |
| | | than talking | | | | | | | _ | | |
| | | regarding up shut | | | | | | | | | |
| | | and private | | | | 1 | | | | , aloring - | |
| | | Social media helps in knowing | | | | | | | | A and Exploring Eng | ineg. |
| | | a political | | | | | | | | od and Exploring Eng | |

1482

| 12. | For discussing | | | | | |
|------|---|---|---|---|---|---|
| | political | | | | | |
| | problems, social | | | | | |
| | media may be a | | | | | |
| | higher platform. | | | | | |
| 13. | Reach is | | | | | |
| | additional | | | | | |
| | through Social | | | | | |
| | Media than | | | | | |
| | ancient Media | | | | | |
| III. | To study the | | | | | |
| | overall angle | | | | | |
| | towards the | | | | | |
| | political parties | | | | | |
| | and electoral | | | | | |
| | candidate using | | | | | |
| | social media | | | | | |
| 14. | Political parties campaigning through | | | | | |
| | social media provoke | | | | | |
| | your likeness towards | | | | | |
| 15. | the individual parties Electoral candidates | | | | | |
| 13. | campaigning through | | | | | |
| | social media provoke your likeness towards | | | | | |
| | the individual | | | | | |
| | candidates | | | | | |
| 16. | Social media | | | | | |
| | helps for a | | | | | |
| | regional party in | | | | | |
| | an exceedingly | | | | | |
| | country for a | | | | | |
| | worldwide reach | | | | | |
| 17. | out | | | | | |
| 17. | Messages and reactions shared | | | | | |
| | through Social | | | | | |
| | Media is | | | | | |
| | understood with | | | | | |
| | governmental | | | | | |
| | issues | | | | | |
| 18. | Individual | | | | | |
| 10. | Responses, | | | | | |
| | reactions in | | | | | |
| | support or | | | | | |
| | against the | | | | | |
| | candidate and | | | | | |
| | their parties at | | | | | |
| | the time of | | | | | |
| | elections can be | | | | | |
| | shared with the | | | | | |
| | everyone | | | | | |
| | marking social | | | | | |
| | media flexibility | | | | | |
| | and reachability | | | | | |
| 19. | Political | | | | | |
| | interchanges | | | | | |
| | utilized | | | | | |
| | adequately | | | | | |
| | through Social | | | | | |
| | Media will | | | | | |
| | facilitate in | | | | | |
| 1 | managing the | ı | 1 | 1 | 1 | i |

| | voters | | | |
|-----|--|--|--|--|
| 20. | Social Media is welcome by folks throughout elections | | | |

REFERENCES

- Finkel, S. E., Muller, E. N., & Opp, K. D. (1989). Personal influence, collective rationality, and mass political action.
- 2. American Political Science Review, 83, 885-903.
- 3. Downs, A. (1957). An economic theory of democracy. New York, NY: Harper & Row. Journal of Management & Technology, 1 (1), 65-67
- Heckathorn, D. D. (1996). The dynamics and dilemmas of collective action. American Sociological Review, 61,
- 5. 250-277.
- Marwell, G., & Oliver, P. (1993). The critical mass in collective action: A micro-social theory. New York, NY:
- Cambridge University Press.
- Oberschall, A. (1973). Social conflict and social movements. Englewood Cliffs, NJ: Prentice Hall. [6] Abideen, Z.-U., & Saleem, S. (2011). Effective advertising and its influence on consumer buying behavior. European Journal of Business and Management, 3(3), 55-65.
- Riker, W., & Ordeshook, P. (1968). A theory of the calculus of voting. American Political Science Review, 62, 25–42. [8] Browne, G. J., Durrett, J. [1] Olson, M. (1965). Logic of collective action. Cambridge, MA: Harvard University Press.
- Oberschall, A. (1973). Social conflict and social movements. Englewood Cliffs, NJ: Prentice Hall.
- Riker, W., & Ordeshook, P. (1968). A theory of the calculus of voting. American Political Science Review, 62, 25–42.
- Romaniuk, J., & Sharp, B. (2004). Conceptualizing and measuring brand salience. Marketing Theory, 4(4), 327-342.
- 13. Tilly, C. (1978). From mobilization to revolution. New York, NY: Longman Higher Education.
- Useem, B. (1998). Breakdown theories of collective action. Annual Review of Sociology, 24, 215–238.
- Cha, M., Haddadi, H., Benevenuto, F., & Gummadi, K. (2010). Measuring user influence in Twitter: The million follower fallacy. In 4th International AAAI Conference on Weblogs and Social Media (ICWSM) (pp. 10–17). Menlo
- 16. Park, CA: AAAI Press.
- 17. Jungherr, A., Jurgens, P., & Schoen, H. (2011). Why the pirate party won the German election of 2009 or the trouble
- with predictions: A response to "Predicting elections with Twitter: What 140 characters reveal about political
- 19. sentiment." Social Science Computer Review, 30, 229–234.
- Lynch, M. (2011). After Egypt: The limits and promise of online challenges to the authoritarian Arab state. Perspectives
- 21. on Politics, 9, 301–310.
- 22. Shirky, C. (2011). The political power of social media. Foreign Affairs, 90,
- Johnson, R. & Kellaris, J. (1988). An exploratory study of price/perceived quality relationships among consumer services. Advances in Consumer Research, 15, 316-322.
- 24. contentious politics. Washington, DC: United States Institute of Peace.
- Gladwell, M. (2010). Small change: Why the revolution will not be tweeted. New Yorker. 4.
- Akar E (2011) An examination of the factors influencing consumers attitudes toward social media marketing. Journal of Internet Commerce 10: 35-67.
- Khan S (2011). "Impact of social networking websites on students." Abasyn Journal of Social Sciences 5: 56-77"
- Pande N, Shukla A (2016). "To Study the Penetration of Digital Media in Indian Democracy". XVII Annual International Seminar Proceedings.
- Misna Sameer (2011). "Impact of Social Networking Sites on Youth.
 "Youth Ki Awaaz
- $30.\ https://www.youthkiawaaz.com/2011/06/social-networking-impact-youth$
- Howard, P. N. (2005). Deep democracy, thin citizenship: The impact of digital media in political campaign strategy. The Annals of the American Academy of Political and Social Science, 597(1), 153-170.



managing the

The Efficiency Of Social Media In Political Campaigns And Their Influence On Deciding The Policymakers

- Bonchek, M. S. (1995). Grassroots in cyberspace: Using computer networks to facilitate political participation. In 53rd annual meeting of the midwest political science association (Vol. 6).
- Forbes (2012). Twitter to Reach 500M Registered Users on Wednesday.
 Just Another Day in the Life of the Social Media Fun House.
 http://www.forbes.com/sites/erikamorphy/2012/02/21/twitter-toreach-500
 m-registered-users-on-wednesday-just-another-day-in-the-life-of-the-social-media-funbouse
- Wattal, S., Schuff, D., Mandviwalla, M., and Williams, C. (2010). Web 2.0 and Politics: The 2008 U.S. Presidential Election and an E-Politics research agenda. MIS Quarterly, 34 (4).
- Chadwick, A. (2006). Internet Politics: States, Citizens, and New Communications Technologies, New York: Oxford University Press.
- Gil De Zúñiga, H., Jung, N., and Valenzuela, S. (2012). Social Media Use for News and Individuals' Social Capital, Civic Engagement and Political Participation. Journal of Computer-Mediated Communication
- Howard, P. N. (2006). New Media Campaigns and the Managed Citizen, New York: Cambridge University Press
- 38. Papacharissi, Z. (2002). The Virtual Sphere: The Internet as a Public Sphere. New Media and Society, 4 (1).
- 39. Tewksburry, D. (1996). Exposure to the New Media in a Presidential Primary Campaign. Political Communication, 23 (3), 313-332.
- Gueorguieva, V. (2007). Voters, MySpace, and YouTube: The impact of alternative communication channels on the 2006 Election Cycle and Beyond. Social Science Computer Review, 26, 288-300.
- Carlson, T. and Strandberg, K. (2007). Riding the Web 2.0 wave: Candidates on Youtube in the 2007 Finnish national elections. 4th General Conference of the European Consortium of Political Research, Pisa, Italy.
- 42. ^a b Warren), Singer, P. W. (Peter. Likewar : the weaponization of social media. Brooking, Emerson T., Boston. ISBN 9781328695741. OCLC 1021802806.
- 43. Nazimsha, S.; M. Rajeswari, Dr. Influence of Social Media on Political Decision Making Among the Youth's in India. International Journal of Engineering & Technology, [S.l.], v. 7, n. 4.39, p. 814-818, dec. 2018. ISSN 2227-524X. Available at: https://www.sciencepubco.com/index.php/ijet/article/view/26749/13745 Date accessed: 23 apr. 2019. doi:http://dx.doi.org/10.14419/ijet.v7i4.39.26749.

AUTHORS PROFILE



Mr. Nazim Sha S, Research Scholar, School of Management, Hindustan Institute of Technology and Science, Chennai, Tamil Nadu, India He has completed BE in Mechanical engineering from Noorul Islam University and has completed M.BA from VIT University after that he has

worked for 1 year as a Corporate Trainer in a leading MNC. He also worked as an internee in Puthiyathalaimurai news channel and is right now doing Full Time - P. h. D in Hindustan University, Chennai. He situated himself as an author through a few Research distribution in Scopus Indexed and UGC Recommend Journals and has received the Best Researcher Award for 2018 from IJRULA and the Best Researcher Award for 2019 from GRABS. Best Paper Award from Pondicherry University for one of his research publications. He also has published a book. During his college days he worked as a Publicity and Marketing organizer in gravitas2K15 (A worldwide technical symposium in VIT University). He was the only one out of 200 M.B.A students from his batch who got this great exposure. He along with his teammates did a song for UNICEF in association with VIT University. He is also a playback singer.



Dr. M Rajeswari, Associate Professor, School of Management, Hindustan Institute of Technology and Science, Chennai, Tamil Nadu, India. She has completed her M. Com in the year 1997, M.Phil. in the year 2007, M.B.A in the year 2009 and Ph.D. in year 2015. He situated himself as an author through a few Research distribution in Scopus Indexed and UGC Recommend Journals and has received the

Best Researcher Award for 2018 from IJRULA and the Best Paper Award from Pondicherry University for one of her research publications. She has total 18 years of experience with 5 years of industrial experience and 13 years of teaching experience

