

A Empirical Research on Retailer Perception on GST in Vellore District

D. Sheela, R. Murugesan, A. Subangini Devi

Abstract--In this research use empirical study on retailer it show the supply chain of the production and distribution to end user to the collection of tax. Different slab rate are implemented by our government and also facilitate the foreign direct investment of retailers. ANOVA show the retailer perception about GST. The researcher use primary data collection to the retailer and collect the information directly as well as indirectly. The GST avoid cascading effect in the distribution chain and increase the tax payer.

Keywords--empirical, cascading, gst, supply chain.

I. INTRODUCTION

Everyone to know about GST and its implementation on 1st July 2017 in India. Retail sector is one of the main sources of tax collection of GST. Retail is a fast-growing industry in India; maximum income has been generated to our country. Retailer is an inter-relationship between customer and the tax receiver. Retail as one of the faster-growing sectors in India, Government also facilitates the retail industry by foreign direct investment; it becomes an increase in the growth of the retail sector. If the retail industry increases, paying tax also increases and increases the wealth of our country; its benefit to our nation as well as people. GST is a biggest tax reform in the retail sector; then GST is one of the indirect taxes to pay to the government indirectly like who consumes the product, those who are rich or poor pay the tax to the government and consumers between intermediaries are retailers. In the pre-tax system, the manufacturer pays separate taxes such as excess duty and transport duty (octroi) after implementing GST, it avoids all the multiple tax registrations. Now only one registration, that is GST registration, is available. The retailer feels before they pay different tax rates to the single product in different states; now all the different tax rates in different states come under a single tax across all over India, such as 0% for agricultural items, 3% for jewelry items, 5% for mass consumption, 12% and 18% for standard items, 28% for luxury items. For example, who pays the tax 6% to CGST and 6% SGST in their own state, then those who are in other states pay 12% IGST; here the system is different but the taxes are the same.

“One Nation One Tax One Market”

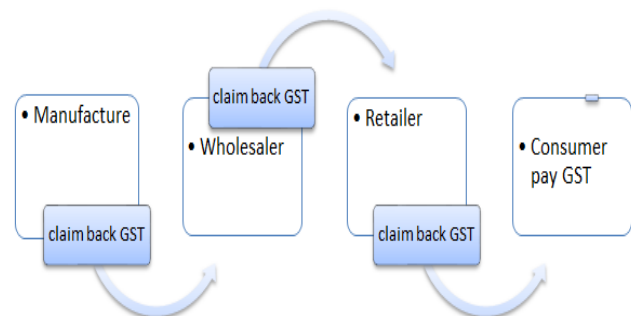
Supply chain of product to get tax from consumer

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D. Sheela, Research Scholar, Ph. D. Management (full time), Department of Management Studies, Sri. Vidya Mandir Arts and Science College, Uthangarai, Tamil Nadu, India.

Dr. R. Murugesan, Assistant Professor & Head of the Department, Department of Management Studies, Sri. Vidya Mandir Arts and Science College, Uthangarai, Tamil Nadu, India.

Dr. A. Subangini Devi, Assistant Professor, Department of Management Studies, Sri. Vidya Mandir Arts and Science College, Uthangarai, Tamil Nadu, India.



Retailers come under the category of furnishing of returns under section 39 as GSTR-3B, GSTR-4. GSTR-3B is a monthly return, also known as a simple return. GSTR-4 is a composite return filling of quarterly returns in the period of 18th of the month succeeding quarter. Retailers pay the tax on behalf of the consumer.

Retailers or all business people have a threshold limit for registration; his aggregate turnover exceeds Rs. 20 lakhs in a financial year.

Before GST, they follow much more tax operation, which is maintained by all the business persons. After the all operations are reduced and easy to do, they business in the implementation of GST.

In the past, many of the people are not involved in the tax; now all the people are involved in the tax. The main supply chain are the retailers to collect the tax from the customers.

GST reduces tax on such products as fans, air coolers, lights, water heaters, computers, monitors, printers, FMCG products, clothes, within Rs. 500 of footwear, reduce tax of 5% and more than Rs. 500 of footwear, increase tax 18%. In the main reason for reducing tax before manufacturing tax, they pay 24% - 26% of tax; now GST introduces 18% of tax, then the price will be reduced. So the cost of the product is also reduced.

At the same time, service taxes are increased, such as Use of Restaurant, Air condition, TV, vacuum cleaner, refrigerator, washing machine, internet, jewelry, train, flight, TV service, Wi-Fi, cable TV service, car, perfume, hair die, shaving cream, school fee, insurance are increased 15% to 18% of GST tax for the reason who are able to afford tax payer.

II REVIEW OF LITERATURE

Dr. G. H. Barhate (May 2017) the researcher says the insight towards GST among traders of rural areas are different categories and their turnover problems and challenges. They reported apathy of implementing the GST system particularly in tiny towns where still not a one location process has been planned and implemented till date by knowledgeable authorities.

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Author use convenience sample to observe the higher response rate perception towards GST.

Poh Jin Goh, Cham Tat Huei, Alexander Guan Meng Tay(2017) This paper as to provide an enhanced thoughtful words for the government of Malaysian consumers perception towards GST. In Malaysian government to apply the GST in April 2015 has exaggerated every member of people in their nation. He says the fiscal issues such as price rises, increasing the cost of living, countrywide budget, economic flux through implementation of GST to Malaysian citizen.

Haiderkhan S. Pathan (2017) His paper give the analysis the GST system in India and some other countries and to understand the HSN (Harmonised System of Nomenclature) and HST (Harmonized Sales Tax) different types of code are used in India. The two countries have implemented the dual tax of GST and most of the countries are follow single unique tax code system. He says the history of GST implementation of India and briefly explain the cascading effect that is tax on tax.

Aakanksha Uppal, Bharti Wadhwa, Anubha Vashisht, Davinder Kaur (2019) the author say the alertness and

Data Analysis:

Retailers Perception of GST						
	1	2	3	4	5	Total
N	7	7	7	7	7	35
$\sum X$	72	133	104	207	159	675
Mean	10.2857	19	14.8571	29.5714	22.7143	19.286
$\sum X^2$	1120	4755	2338	7085	7191	22489
Std.Dev.	7.9522	19.27	11.4953	12.6736	24.4248	16.6902
Result Details						
<i>Source</i>		<i>SS</i>	<i>df</i>	<i>MS</i>		
Between-treatments		1527.7143	4	381.9286	$F = 1.44243$	
Within-treatments		7943.4286	30	264.781		
Total		9471.1429	34			

The F- ratio value is 1.44243. The p-value is .244371. The result is not significant at $p < .05$.

Interpretation:

There is no significant between the GST and development of retailer business.

Chi-Square

Results						
	S. D.	D	N	A	S. A.	Row Totals
Good to avoid tax on tax	1 (8.60) [6.72]	10 (9.40) [0.04]	29 (19.80) [4.27]	45 (32.60) [4.72]	15 (29.60) [7.20]	100
GST easy to return filing.	5 (8.60) [1.51]	5 (9.40) [2.06]	10 (19.80) [4.85]	20 (32.60) [4.87]	60 (29.60) [31.22]	100
GST good for business.	3 (8.60) [3.65]	2 (9.40) [5.83]	5 (19.80) [11.06]	34 (32.60) [0.06]	56 (29.60) [23.55]	100
GST for future business.	19 (8.60) [12.58]	10 (9.40) [0.04]	15 (19.80) [1.16]	44 (32.60) [3.99]	12 (29.60) [10.46]	100
GST for growth of the business.	15 (8.60) [4.76]	20 (9.40) [11.95]	40 (19.80) [20.61]	20 (32.60) [4.87]	5 (29.60) [20.44]	100
Column Totals	43	47	99	163	148	500

The chi-square statistic is 202.4652. the p-value is < 0.00001 . The result is a significant at $p < .05$.

perception of small business persons towards GST. He says the changes in indirect tax regime and also how far government is successful to get aware SBPs about GST. Researcher used qualitative research design and use 300 sample size. Most of SBP are satisfied with the effort of government as to make the awareness about GST.

III OBJECTIVES OF THE STUDY

- To study the retailer perception about GST
- To study the retailer return of GST
- To study about the GST as effective for retailers

IV RESEARCH METHODOLOGY & RESULTS

The researcher use empirical study gaining knowledge both directly or indirectly observation or experience by primary data collection to the retailers. To find out the perception of retailer use simple random sampling and sampling size 100. ANOVA, Correlation and Chi-square tool are used in the research. Correlation are show the strong relationship between the two variable.

Interpretation:

There is significant between the GST and it effective for future business. GST implementation is good for the business.

Correlation Coefficient

Calculation of correlation

X Values

$$\begin{aligned} \sum &= 100 \\ \text{Mean} &= 20 \\ \sum(X - M_x)^2 &= SS_x = 1192 \end{aligned}$$

Y Values

$$\begin{aligned} \sum &= 100 \\ \text{Mean} &= 20 \\ \sum(Y - M_y)^2 &= SS_y = 766 \end{aligned}$$

X and Y Combined

$$\begin{aligned} N &= 5 \\ \sum(X - M_x)(Y - M_y) &= 714 \end{aligned}$$

R Calculation

$$\begin{aligned} r &= \frac{\sum(X - M_x)(Y - M_y)}{\sqrt{(SS_x)(SS_y)}} \\ r &= 714 / \sqrt{(1192)(766)} = 0.7472 \end{aligned}$$

Meta Numeric (cross-check)

$$r = 0.7472 \text{Key}$$

X: X Values

Y: Y Values

M_x : Mean of X Values

M_y : Mean of Y Values

X - M_x & Y - M_y : Deviation scores

(X - M_x)² & (Y - M_y)² : Deviation Squared

(X - M_x)(Y - M_y) : Product of Deviation Scores

The Value of R is 0.7472.

This is a reasonable positive correlation, which means there is a tendency for high X variable value go with high Y variable value (and vice versa).

The value of R², the coefficient of correlation determined, is 0.5583.

Interpretation:

There is a relationship between variable are avoid tax on tax cascading effect it is effective for future business retailers.

V FINDINGS

- Most of the retailer says they avoiding cascading effect during production distribution chain.
- Most of the retailers GST system is no increase the profit in their business.
- GST is not effective to their growth of the business.
- Most of the retailers neither agree nor disagree to their increase the customer flow.
- Most of the retailer agree with the GST implementation good to their business.
- Most of them says GST is effective for future business.
- In ANOVA there is no significant between the GST and development of retailer business profit.

- In correlation analysis there is a relationship between two variable are avoid tax on tax cascading effect it is effective for future business retailers.
- In chi-square there is significant between the GST and it effective for future business. GST implementation is good for the business.

VI SUGGESTION

GST show the transparency of the business not for the profit. GST avoiding the cascading effect but their know any change in price level to the product. Retail sector as one of the part of the economic growth, GST is not a part of the retailer benefits. GST is not increase the customer flow only the hard work of retailers. GST is good to their business by avoiding the black money it make digital India it benefit for the future business retailers. GST is improving step by step in future period cashless transaction are realized than the black money fully destroy in our economy.

VII CONCLUSION

GST is help to avoid the tax on tax of production distribution chain of the business. By implementation of GST get many changes in the tax system. GST system is an invoice matching by the way to ensure flow of return in various parts of country. By the GST return are use common language to filling the tax it so easy to understand to everyone in the country. GST increase the paying of tax payer and also increase the revenue level of the county. Now most of the retailer are get awareness about GST

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